

**Multiple Myeloma Canada /
Myélome Multiple Canada
Financial Statements
For the year ended December 31, 2020**

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Financial Statements
For the year ended December 31, 2020

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Independent Auditor's Report

To the board of directors of
Multiple Myeloma Canada / Myélome Multiple Canada

Qualified Opinion

We have audited the financial statements of Multiple Myeloma Canada / Myélome Multiple Canada, which comprise the statement of financial position as at December 31, 2020, and the statements of revenue and expenditures, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of Multiple Myeloma Canada / Myélome Multiple Canada as at December 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

In common with many charitable organizations, the Entity derives revenue from donations and cash receipts the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our audit of these revenues was limited to the amounts recorded in the records of the Entity and we were not able to determine whether any adjustments might be necessary to revenues other than grants and investment income, excess of revenue over expenditures, and cash flows for the years ended December 31, 2020 and December 31, 2019 assets and net assets as at December 31, 2020 and December 31, 2019.

Independent Auditor's Report

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Independent Auditor's Report

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BDO Canada S.R.L. / S.E.N.C.R.L. / LLP¹

Montréal, Québec
June 25, 2021

¹ CPA auditor, CA, public accountancy permit No. A122867

Multiple Myeloma Canada / Myélome Multiple Canada Statement of Financial Position

December 31	2020	2019
Assets		
Current		
Cash and cash equivalents	\$ 909,859	\$ 767,907
Contributions receivable	5,318	25,182
Grants receivable	33,963	-
Sales taxes receivable	34,006	18,304
Prepaid expenses	71,169	17,767
Investments (Note 2)	2,212,611	2,037,795
	3,266,926	2,866,955
Capital assets (Note 3)	21,213	29,530
Intangible asset (Note 4)	149,121	130,379
	\$ 3,437,260	\$ 3,026,864
Liabilities and Net Assets		
Current		
Accounts payable and accrued liabilities (Note 5)	\$ 100,487	\$ 115,744
Deferred contributions (Note 6)	113,200	110,000
	213,687	225,744
Canada emergency business account (Note 7)	30,000	-
	243,687	225,744
Unrestricted net assets	3,193,573	2,801,120
	\$ 3,437,260	\$ 3,026,864

Commitments (Note 8)
Uncertainty Due to COVID-19 (Note 10)

On behalf of the Board:

_____ Director

_____ Director

Multiple Myeloma Canada / Myélome Multiple Canada Statement of Changes in Net Assets

For the year ended December 31	2020	2019
Unrestricted net assets, beginning of the year	\$ 2,801,120	\$ 2,557,681
Excess of revenue over expenditures for the year	<u>392,453</u>	<u>243,439</u>
Unrestricted net assets, end of the year	<u>\$ 3,193,573</u>	<u>\$ 2,801,120</u>

The accompanying notes are an integral part of these financial statements.

Multiple Myeloma Canada / Myélome Multiple Canada Statement of Revenue and Expenditures

For the year ended December 31	2020	2019
Revenue		
Industry grants	\$ 965,248	\$ 1,047,304
Fundraising events	680,874	775,412
Other contributions	619,659	348,681
Government assistance (Note 1)	120,198	-
Investment income	37,739	42,795
Other revenue	8,478	39,234
Unrealized foreign exchange gain	79	467
	<u>2,432,275</u>	<u>2,253,893</u>
Expenditures		
Science and research	796,979	497,545
Patient and education programs	388,099	584,783
General and administration (Schedule)	208,288	205,660
Access and advocacy	34,495	76,600
Fundraising	233,443	274,454
Awareness and communication	371,363	341,998
Governance	56,031	88,894
Realized (gain) loss on disposal of investments	(15,446)	23,552
Unrealized gain on investments at fair value	(33,430)	(83,032)
	<u>2,039,822</u>	<u>2,010,454</u>
Excess of revenue over expenditures for the year	\$ 392,453	\$ 243,439

The accompanying notes are an integral part of these financial statements.

Multiple Myeloma Canada / Myélome Multiple Canada Statement of Cash Flows

For the year ended December 31	2020	2019
Cash flows from operating activities		
Excess of revenue over expenditures for the year	\$ 392,453	\$ 243,439
Items not affecting cash		
Realized (gain) loss on disposal of investments	(15,446)	23,552
Unrealized gain on investments at fair value	(33,430)	(83,032)
Amortization of capital assets	8,317	8,279
Amortization of intangible asset	55,893	44,139
Subsidy revenue from the Canada emergency business account program	(10,000)	-
	<u>397,787</u>	<u>236,377</u>
Changes in non-cash working capital balances		
Contributions receivable	19,864	32,147
Grants receivable	(33,963)	-
Sales taxes receivable	(15,702)	11,126
Prepaid expenses	(53,402)	(10,437)
Accounts payable and accrued liabilities	(15,257)	(182,755)
Deferred contributions	3,200	110,000
	<u>302,527</u>	<u>196,458</u>
Cash flows from investing activities		
Purchase of investments	(1,409,913)	(1,668,183)
Proceeds on disposal of investments	1,283,973	641,738
Purchase of capital assets	-	(14,570)
Purchase of intangible asset	(74,635)	(84,177)
	<u>(200,575)</u>	<u>(1,125,192)</u>
Cash flows from financing activity		
Canada emergency business account	40,000	-
	<u>40,000</u>	<u>-</u>
Net increase (decrease) in cash and cash equivalents during the year	141,952	(928,734)
Cash and cash equivalents, beginning of the year	<u>767,907</u>	<u>1,696,641</u>
Cash and cash equivalents, end of the year	\$ 909,859	\$ 767,907

The accompanying notes are an integral part of these financial statements.

Multiple Myeloma Canada / Myélome Multiple Canada

Notes to Financial Statements

December 31, 2020

1. Significant Accounting Policies

Purpose of Organization	Multiple Myeloma Canada / Myélome Multiple Canada is incorporated under the <i>Canada Not-for-profit Corporations Act</i> and is a registered charity under paragraph 149 (1) (f) of the <i>Income Tax Act</i> . Multiple Myeloma Canada / Myélome Multiple Canada is the only national organization exclusively devoted to the Canadian myeloma community. As a patient-driven, patient-focused organization, Multiple Myeloma Canada / Myélome Multiple Canada works with leading myeloma researchers and clinicians as well as other cancer organizations and local support groups across Canada, strengthening the voice of the Canadian myeloma community and improving the quality of life of myeloma patients, their caregivers and families through education, awareness, advocacy and research.
Basis of Accounting	The financial statements have been prepared using Canadian accounting standards for not-for-profit organizations.
Revenue Recognition	<p>The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions, if any, industry grants, fundraising and other revenue are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.</p> <p>Investments income is recognized when earned.</p>
Government Assistance	The policy of the Organization recognizes government assistance received or receivable to current expenses for the year in revenue, if the amount to be received can be reasonably estimated and its collection is reasonably assured. During the year, the Organization recorded \$110,198 of wage subsidies and \$10,000 of subsidy revenue from the Canada emergency business account program (Note 7).
Contributed Services	In the course of its activities, the Organization uses the services of volunteers as well as services and materials provided without monetary compensation. Given that the Organization does not pay for these services or materials and that it is impractical to estimate their fair value, they are not recognized in the financial statements.

Multiple Myeloma Canada / Myélome Multiple Canada Notes to Financial Statements

December 31, 2020

1. Significant Accounting Policies (continued)

Capital Assets Capital assets are stated at cost less accumulated amortization. Amortization based on the estimated useful lives of the assets is provided at the following annual rates:

	Method	Rate
Computer equipment	Declining balance	3 years
Furniture and fixtures	Declining balance	5 years
Building improvements	Straight-line	10 years

Intangible Asset Intangible asset is stated at cost less accumulated amortization. Amortization based on the estimated useful life of the asset is provided at the following annual rate:

	Method	Rate
Software	Declining balance	3 years

Cash and Cash Equivalents The policy of the Organization is to disclose bank balances under cash and cash equivalents, including bank overdrafts with balances that fluctuate frequently from being positive to overdrawn, and temporary investments with a maturity of three months or less from the date of acquisition.

Foreign Currency Translation Foreign currency accounts are translated into Canadian dollars as follows:

At the transaction date, each asset, liability, revenue and expense is translated into Canadian dollars by the use of the exchange rate in effect at that date. At the year-end date, monetary assets and liabilities are translated into Canadian dollars by using the exchange rate in effect at that date. The resulting foreign exchange gains and losses are included in income in the current period.

Financial Instruments The Organization's financial instruments consist of cash and cash equivalents, contributions receivable, investments and accounts payable.

Measurement of Financial Instruments

The Organization initially measures its financial assets and liabilities at fair value. The Organization subsequently measures all its financial assets and liabilities at amortized cost with the exception of investments quoted in an active market which are subsequently measured at fair value based on closing market prices.

Multiple Myeloma Canada / Myélome Multiple Canada Notes to Financial Statements

December 31, 2020

1. Significant Accounting Policies (continued)

Financial Instruments (continued)	<p>Financial assets measured at amortized cost include cash, contributions receivable and grants receivable.</p> <p>Financial assets measured at fair value include investments.</p> <p>Financial liabilities measured at amortized cost include accounts payable.</p> <p><i>Impairment</i></p> <p>Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in excess of revenue over expenditures. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is not greater than the amount that would have been reported at the date of reversal had the impairment not been recognized previously. The amount of the reversal is recognized in excess of revenues over expenditures.</p>
Allocation of Expenses	<p>The Organization engages in various programs related to their purpose as set out above. The cost of each program includes the costs of personnel that are directly related to providing these programs. The allocation is based on the time devoted to each program.</p>

Multiple Myeloma Canada / Myélome Multiple Canada Notes to Financial Statements

December 31, 2020

2. Investments

The carrying amounts of investments are comprised of the following:

	2020	2019
Marketable securities at cost	\$ 2,149,183	\$ 2,007,575
Changes in fair value	63,428	30,220
Fair value	\$ 2,212,611	\$ 2,037,795

3. Capital Assets

	2020		2019	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
Computer equipment	\$ 30,235	\$ 17,423	\$ 30,235	\$ 11,018
Furniture and fixtures	13,975	7,536	13,975	5,925
Building improvements	3,018	1,056	3,018	755
	47,228	26,015	47,228	17,698
Net book value		\$ 21,213		\$ 29,530

4. Intangible Asset

	2020		2019	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
Software	\$ 278,158	\$ 129,037	\$ 203,523	\$ 73,144
Net book value		\$ 149,121		\$ 130,379

Multiple Myeloma Canada / Myélome Multiple Canada Notes to Financial Statements

December 31, 2020

5. Accounts Payable and Accrued Liabilities

	2020	2019
Accounts payable and accrued liabilities	\$ 40,712	\$ 68,623
Salaries and vacation payable	54,322	46,048
Government remittances	5,453	1,073
	<u>\$ 100,487</u>	<u>\$ 115,744</u>

6. Deferred Contributions

The following summarizes the changes in deferred contributions related to projects carried out in the current year:

	2020	2019
Balance, beginning of year	\$ 110,000	\$ -
Deferred contributions received during the year	113,200	110,000
Less: amount recognized in revenue in the year	(110,000)	-
	<u>\$ 113,200</u>	<u>\$ 110,000</u>

7. Canada Emergency Business Account

Due to the ongoing COVID-19 pandemic, the Government of Canada has granted the Organization a loan of \$40,000 of which \$10,000 has been exempt. The loan is non-interest bearing, has no repayment terms and matures on December 31, 2022.

Multiple Myeloma Canada / Myélome Multiple Canada Notes to Financial Statements

December 31, 2020

8. Commitments

The Organization has entered into a real estate lease agreement for its premises and office equipment until March 2027 with future minimum lease payments for the next five years and thereafter are as follows:

2021	\$	16,898
2022		19,094
2023		19,917
2024		21,146
2025		21,463
Thereafter		<u>26,829</u>
	\$	<u>125,347</u>

9. Risks Arising from Financial Instruments

The Organization is exposed to various risks by virtue of holding financial instruments. There have been no changes to the Organization's exposure to those risks nor in how those risks are managed since the previous year.

Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Organization is exposed to currency risk in foreign currency rates resulting from U.S. dollar cash and cash equivalents and investments. At December 31, 2020, cash denominated in U.S. dollars expressed in Canadian dollars was \$51,322 (2019 - \$44,522).

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Organization is exposed to credit risk with respect to cash and cash equivalents and investments from the potential default by counterparties that carry the Organization's cash and cash equivalents and investments. The Organization mitigates the credit risk by dealing with only large financial institutions with good credit ratings. The Organization is also exposed to credit risk arising from its contributions receivable. The Organization works to ensure that the receivables meet all eligibility criteria in order to qualify to receive the funding.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is subject to liquidity risk on its accounts payable which arise from its daily operations. The Organization manages this risk by monitoring working capital and cash flows needs.

Multiple Myeloma Canada / Myélome Multiple Canada Notes to Financial Statements

December 31, 2020

9. Risks Arising from Financial Instruments (continued)

Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Organization is exposed to price risk from its investment portfolio. The Organization moderates this risk through the selection and diversification of securities held within the portfolio.

10. Uncertainty Due to COVID-19

On January 30, 2020, the World Health Organization ("WHO") announced a global health emergency due to a new strain of coronavirus (the "COVID-19 outbreak") and the risks to the international community as the virus spreads globally. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in global exposure.

As such, it is uncertain as to the full magnitude that the pandemic will have on the Organization's financial condition, liquidity and future operations. While management continues to monitor the situation, given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the Organization is not able to estimate the effects of the COVID-19 outbreak on its results of operations, financial condition or liquidity at this time.

Multiple Myeloma Canada / Myélome Multiple Canada
Schedule of General and Administrative Expenses

For the year ended December 31	2020	2019
Salaries	\$ 61,779	\$ 55,696
Rent	48,128	44,118
Accounting and legal	21,521	15,951
Insurance	20,162	13,963
Repairs and maintenance	8,042	9,689
Traveling	16,642	2,271
Stationery, postage and telephone	11,066	10,040
Amortization of capital assets	8,816	5,881
License and memberships	8,118	10,920
Bank and credit card fees	4,014	2,651
Professional services	-	34,480
	\$ 208,288	\$ 205,660
